





Isfahan Science & Technology Town (ISTT)

www.istt.ir











Contents

- STI in Iran
- **STPs** Development in Iran
- Technology Commercialization
- Proposing a Cooperation Model



Sci. & Tech. Status in Iran



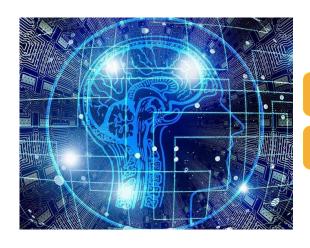
48

Sci. & Tech. Parks



260

Incubators



> 6000

K-Based Co.



> 12000

Startups

Success rate: 75%



Economic Impact of K-Based Companies

2020



\$6 Billion

Revenue



300,000

Job Creation



\$1 Billion

Export



700

New Technologies



Role of STPs in Iranian Economy

- Promoting knowledge-based economy toward sustainable development
- Providing supportive programs and facilities for commercialization of knowledge-based plans and programs
- Helping the growth and internationalization of start-ups
- > Providing job opportunities for talents and high educated people
- Problem solving for the industries with reliance on capabilities of domestic companies during sanctions



ISTT Mission and Vision

Mission:

To promote knowledge-based economic development by supporting innovative companies, fostering entrepreneurial culture, creating science and technology parks and incubators and stimulating the flow of knowledge amongst universities, scientific organizations, companies and market

Vision:

To be the key organization for development of Isfahan Region by attracting human resources and creating a knowledge-based society through establishing a special technology zone within the next 5 years



Objectives of ISTT

- ✓ Instigate industrial renovation and competitiveness
- **✓**Bridge the technological divide
- **✓**Encourage entrepreneurial and scientific thinking
- **✓Induce national empowerment**
- **✓** Create jobs for young scientists









Objectives of ISTT

To encourage industries to invest in knowledge development and commercialization

To enhance interaction between scientific and research organizations with the economic sector

Objectives

To develop the infrastructure necessary for the growth of innovative companies

To promote commercialization of research results



Objectives of ISTT

Objectives

To provide value-added services based on international standards

To attract international companies as joint ventures with local companies

To attract R&D units as tenant institutions in the park

To attract knowledge-based businesses

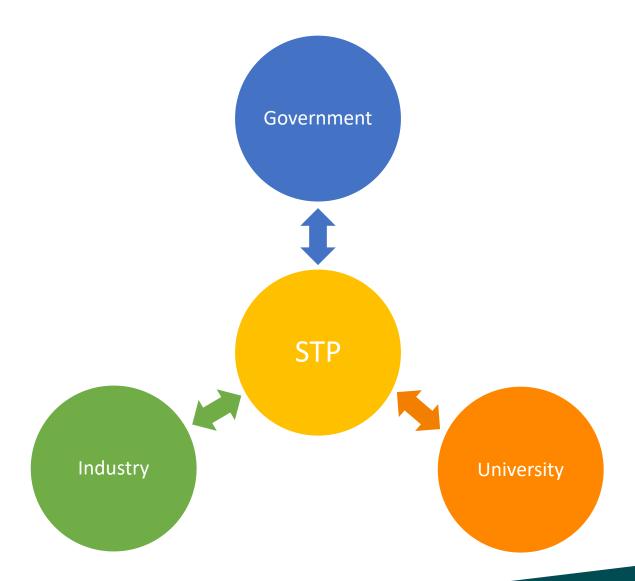


ISTT Structure

- Administrative Body
- Pre-incubation Center
- Incubation Centers
- Science & Technology Parks
- Research & Technology Network



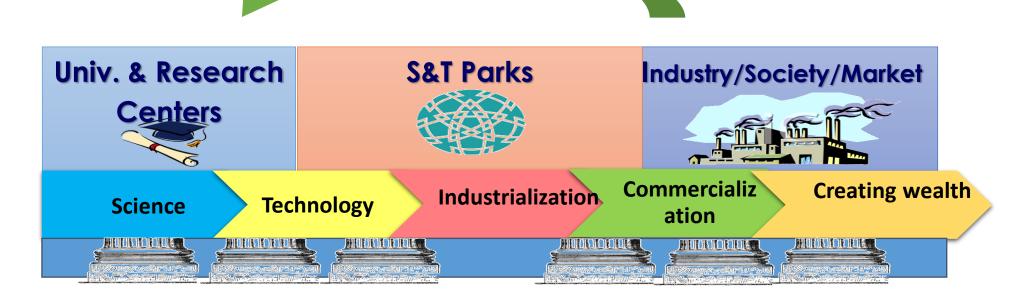
Formation of STPs





Basics of Formation of STPs: Science Push & TRLs

Market Orientation Approach



- Transfer of achievements of Universities and Research Centers to STPs(Science Push)
- Government provides infrastructures and the operational costs
- Initiatives for developing and commercialization of technology based on TRLs

Supportive Services

Legal Services

Synergetic Working Environment

Organizational
Credit &
Coverage

General Services

Secretarial, Supply, Print & Copy. Communication Center, Security Center, Lunch rooms.

Training & Consultation Services

Use of Library, Training Seminars, Papers and Articles, Legal, Financial, Market and Marketing Consultations.

Technical & Specialized Services

Specialized labs and Workshops,
Technical and Specialized
Consultations

International Services

Participation in International Exhibitions, B2B Meetings, Export Assistance

Settlement Services

Administrative Body, Labs, Workshops, Conference Rooms, Meeting Rooms, Office Equipmen

Financial Services

Service credit, Research
Credit, Special Credit, Banking
Facilities.

Market Services

Project Finding Services,
Marketing, Network
Cooperation

Technology Transfer Services

Assistance in International and Domestic Property Rights, Pricing Consultations, Assistance in Selling Technical Knowhow,



ISTT, The Pioneering Science Town in the Region



INTRODUCTION

A view of ISTT Infrastructures **520 Hectares**



ISTT Today

Sci. & Tech. Parks

- 1- Sheikh Bahaei STP
- 2- A. Birouni STP
- 3- Ghiasodin STP

6

Accelerators & Innovation Centers

Incubators

- 1- Pre-incubation
- 2- Technology Incubator
- 3- Isf. Univ. of Tech.
- 4- Art incubator
- **5-ICT**
- **6- Agriculture**
- 7-Steel
- 8- Najafabad

Specialized STPs

- 1-Steel & Mining
- 2- Agriculture & Water
- 3- Oil & Gas
- 4- ICT
- 5- Health & Medical Equ.

Children Science & Technology Center



ISTT at A Glance

2021



\$200 Million

Revenue



612

Companies



\$37 Million

Export



7800

Job Creation



ISTT Companies in combat against Covid-19

Daily Production

52000 liters of sanitizer

19000 Nano Masks

150000 3-layer Masks

72 equipment

Companies, IT and online platforms 1 Company, infrared

thermometer

Companies, disinfectants 1 Company, initiating mask production line

hospital nano masks 10 companies,

Companies,

sanitizer

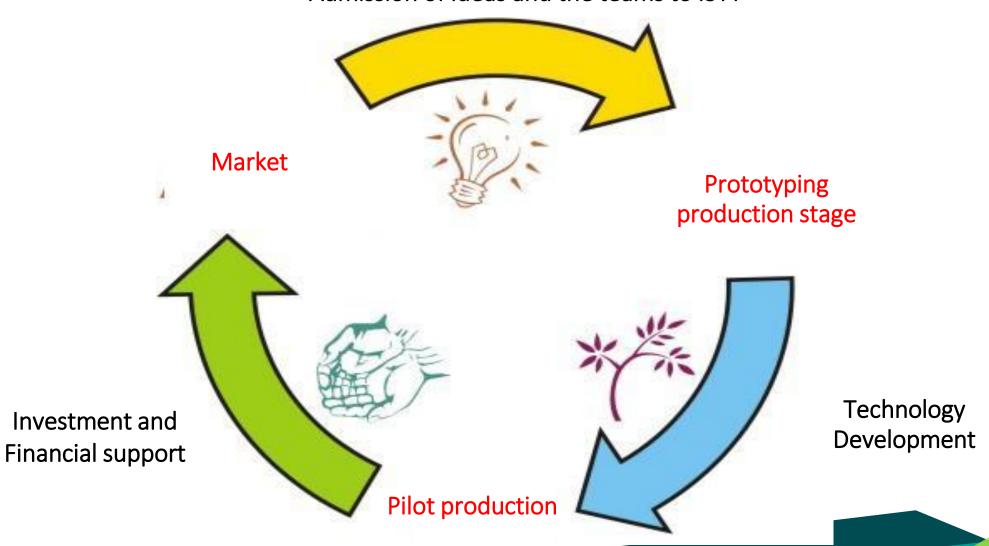
Companies, ventilators and hospital equipment

30 Technology Companies



An outlook on Commercialization Process in ISTT

Admission of ideas and the teams to ISTT







INTERNATIONAL RELATIONS & ACTIVITIES



ISTT International Relations

International Associations & Organizations







































Isfahan Regional Center for Technology Incubators and Science Parks Development under the auspices of UNESCO (IRIS)



IRIS Mission and Objectives

Mission:

This regional center intends to prepare the ground for the development of technology incubators and science parks in the region through providing consultations, training courses and capacity building. The center is also going to facilitate the international relations among science parks and incubators with their counterparts in the region.

Objectives:

- Conducting capacity-building.
- Providing technical assistance.
- Facilitating knowledge transfer
- Supporting research
- Networking
- Information exchange and dissemination



Commercialization of Technologies and Products

 Strengths and potentials of Iranian Companies

- ✓ Producing quality products
- ✓ Having High Technologies (TRL>6)
- ✓ Export potentials
- ✓ High technical, engineering and Designing capabilities
- ✓ Talented human resource





Models of Cooperation with Bosnia

- Sisterhood agreement between two STPs from Iran and Bosnia
- Transfer of knowledge and experience in the form of training courses, webinars, field visits,...
- Joint Partnership between the companies
- Training programs
- Consultation
- Joint Projects and Products









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